The German Cosmetic, Toiletry, Perfumery and Detergent Association

Annual Report 2012.2013

EDITOR
IKW The German Cosmetic, Toiletry,
Perfumery and Detergent Association
Mainzer Landstrasse 55
60329 Frankfurt am Main
Germany
info@ikw.org
www.ikw.org

PHOTO CREDITS
Dr. Rüdiger Mittendorff (page 2)
Fotolia (pages 4, 6, 7, 10)
IKW (page 11)

LAYOUT
Redhome Design, Nana Cunz

TRANSLATION
Anne Stroemer

EDITORIAL DEADLINE
31 March 2013

The Federal Statistical Office recently stated that the German economy did well in 2012, especially in comparison with the rest of Europe. For 2012, there is an expected growth of the gross domestic product by +0.7 % after a real growth of economic performance by 3.0 % in 2011.

Last year's national growth primarily resulted from consumer spending (+0.6 %) and trade balance/export - import (+1.1 %), whereas the gross investments were declining.

Against this background, the two markets represented by IKW reflect similarly positive developments – cosmetics show a growth of 1.4 % (12.9 billion €) and household maintenance products show a growth of 0.9 % (4.3 billion €).

Details about the various submarkets can be found in this annual report.

Currently, there are several economic indicators supporting a continuation of the positive development in 2013. To provide an example – the available income of private households has been increasing annually by 2 - 3 %, the only exception being a slight declining trend in the crisis year of 2009. This resulted from a continuous increase in net wages and salaries, as well as a lower unemployment rate of 7.6 % in 2012.

In order to enable future growth in the markets relevant for us – cosmetics and household maintenance products – IKW will more intensively push for the reduction of national and European regulatory density, which constitutes a threat towards innovativeness in our industry and an increasing cost burden for the companies represented by IKW.

Sustainable actions can only be implemented, if there is a recognized compromise in society, which all participants need to jointly compile. Several companies, represented by IKW, from the cosmetics and detergents Industry have initiated promising projects over the last years.

We need to have a social consensus in order to achieve the environmental and socio-political goals – without straining the budgets of the private households. Forum Washing and Dialogue Cosmetics, both initiated and supported by IKW, demonstrate several examples how necessary paradigm shifts can be activated on all levels.

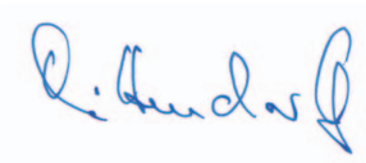
The annually calculated innovation index of the federal government shows that Germany's ranking decreased to rank 6, two less than before. In this environment, it is hindering, that the EU Commission prohibited the sale of cosmetics products which contained any substances tested on animals. This limits the possibilities of innovation in areas where there haven't been any known alternatives to animal experiments.

Germany's energy politics have recently been adjusted towards regenerative energy, causing an increase in energy costs. This topic will tactically be avoided due to the upcoming Bundestag elections in the fall of 2013, leaving very little room for optimism that such abashments will be tackled.

Whichever way the election results may turn out, IKW will continue to support and defend its members' interests in the manner described above. Consumers can feel sure that safe, environmentally friendly, and fair-priced products will be available to them on the market.

In order to guarantee this, we will rely much more on the cooperation between the member companies and regional politicians of the national and EU parliaments.

Sincerely,



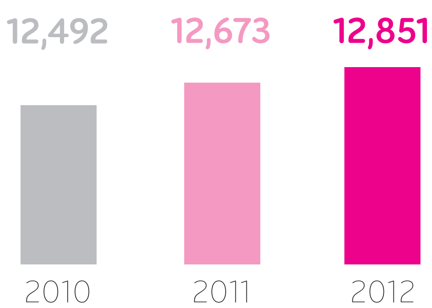
Dr. Rüdiger Mittendorff
Chairman

IKW represents corporations whose products are close to the people. The beauty care products increase the consumer's health, beauty, and well-being, by aiding the cleansing and caring of each individual. Home care products are necessary in terms of cleaning the home, clothes, shoes, and cars, with the goal of maintaining their quality.

Beauty and home care industries are important pillars for the private consumption in Germany. The sales in both fields increased in 2012; beauty care products sales increased by 1.4 % compared to 2011 and home care products sales increased by 0.9 %. Hereby both product ranges were important influences on the domestic demand.

Beauty Care Products Market Germany 2010 – 2012

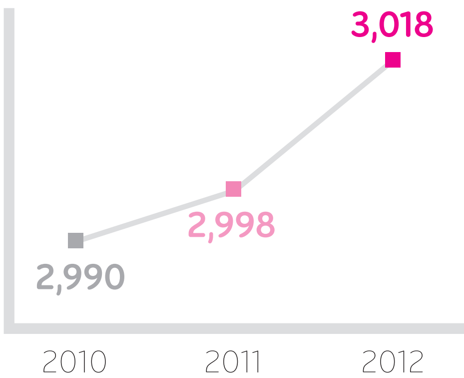
Million € Retail Sales Prices



In 2012, the expenses for beauty care products increased by 178 million Euros to 12,851 million Euros, equaling an asset of 1.4 %. Overall, 3.4 billion beauty care products are sold per year in Germany[1]. On average, German consumers spend 131 Euros per year[2] on beauty care products, 2 Euros more than the year before. With the exception of dental care products, the action sales in every other category of beauty care products increased. An additional 92.7 million Euros were reached by this[1].

HAIR CARE PRODUCTS

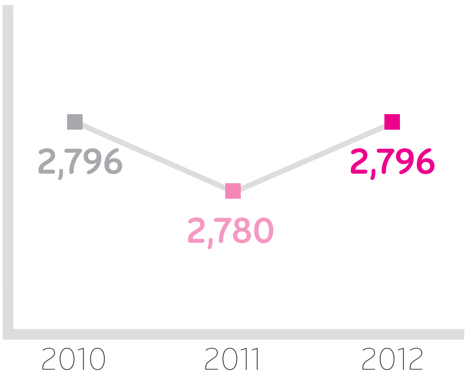
Million €



Hair care products make up a quarter of the beauty care market, with total sales of 3,018 million Euros. With a growth of 0.7 % they were the biggest commodity group of the 2012 market. This category managed to grow (unlike last year) despite the competitive and pricing pressure. There is a visible trend towards products with a professional background for favorable prices, which enabled an increase of price for brands. The higher appreciation on the market becomes especially apparent through new products for hair oils and treatments.

SKIN AND FACE CARE PRODUCTS

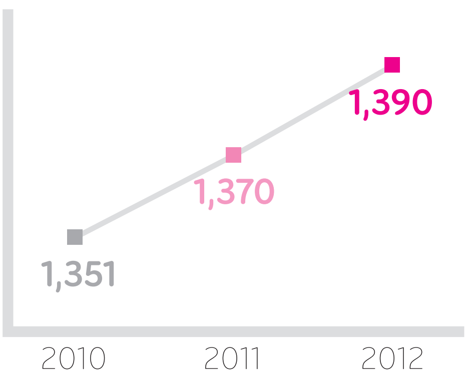
Million €



Skin and face care products make up the second largest sub-segment in beauty care (with a market share of over one fifth). They increased to 2,796 million Euros; an increase of 0.6 %. However, with these numbers, they remain behind the development of the total market. In the past, anti-aging products were the market fuel, but nowadays facial moisturizers dominate sales, through new market impulses like the innovative Blemish Balm Creams (BB Creams). The obvious increase of demand for products for mature skin reflects in the rising age average of the population.

ORAL AND DENTAL CARE PRODUCTS

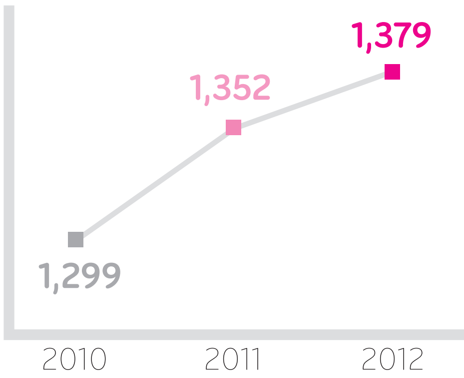
Million €



Oral and dental care products make up the third biggest segment, with a market share of slightly more than one tenth. With an increase of 1.5 %, they managed to continue their success by 20 million Euros up to 1,390 million Euros.

DECORATIVE COSMETICS

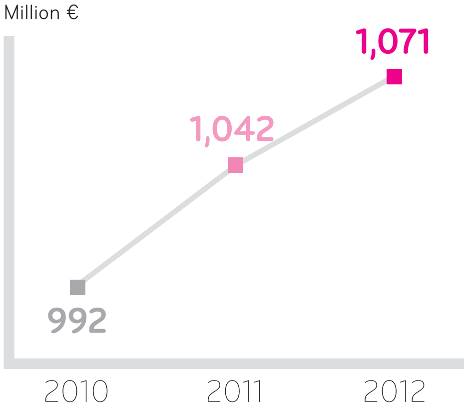
Million €



The commodity group decorative cosmetics, is the fourth largest segment (just after oral and dental care products), making up more than 10 % of the total market. It was able to grow by 2 %, up to 1,379 million Euros. The introduction of higher priced nail polish is the main driver of this increase, despite this trend decreasing slightly in 2012. Due to innovative products (i. e. Nailpolish or facial powder), the segment of decorative cosmetics was able to contribute 27 million Euros to the total sales.

LADIES' FRAGRANCES

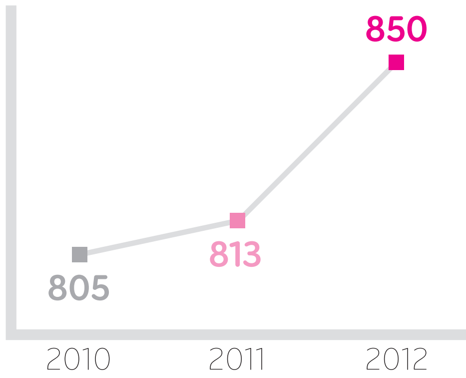
Million €



Fragrances for women make up more than 8 % of the total market, with 1 billion Euros in sales. The trend towards more exclusive and luxurious products continued throughout 2012. Brand products continue to overtake private labels in terms of market share sales. The saying "Luxury sells" also applies in times of financial crisis.

BATH AND SHOWER PREPARATIONS

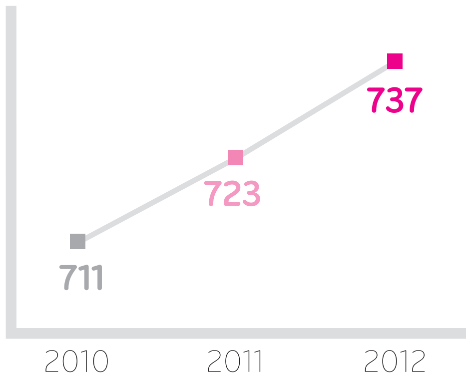
Million €



Bath and shower preparations were the segment with the strongest growth impulse among all beauty care products. This product category showed a clear increase in growth, with a plus of 4.5 %, contrary to 1 % in 2011. The trend that consumers create adventure worlds was visible in wellness oriented products. Consumers bought shower gels and bath preparations, in order to bring the spa experience to their home. Bath and shower preparations increased sales by 37 million Euros, up to 850 million Euros.

DEODORANTS

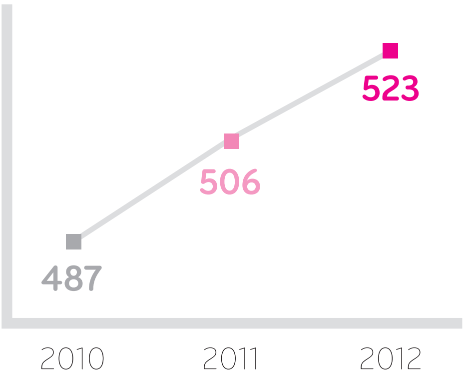
Million €



The group of deodorants increased by 2 %, which amounts to sales of 14 million Euros to a total growth of 737 million Euros.

MEN'S FRAGRANCES

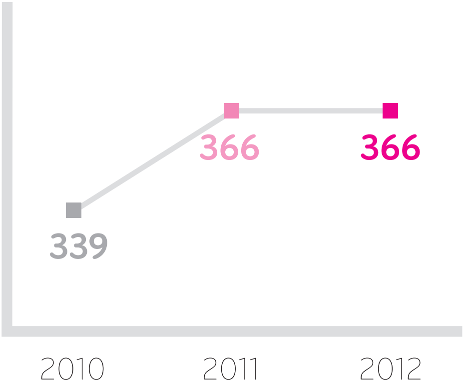
Million €



In the segment men's fragrances, traditional brands bring the success. With positive “market stories” surrounding the products, they increased by 17 million Euros up to 523 million Euros.

SOAPS AND SYNDETS

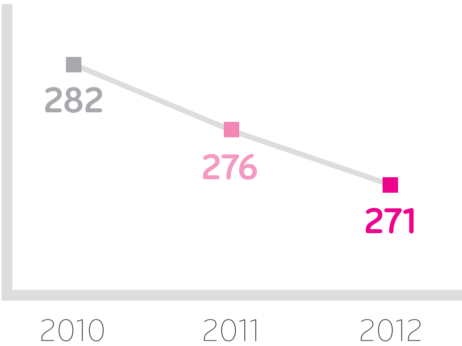
Million €



Soaps and syndets, the category of products with the highest growth in 2011, was unable to continue this success to 2012. This segment remained at 366 million Euros of sales.

SHAVING CARE PRODUCTS, AFTERSHAVES AND PRESHAVES

Million €

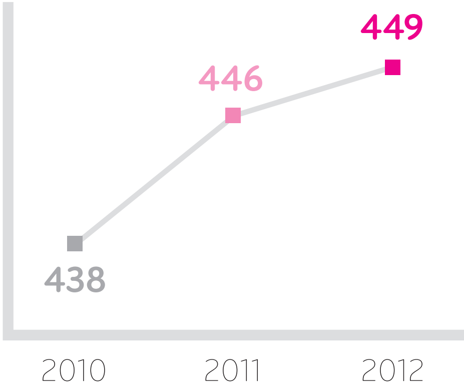


Sales aftershaves/preshaves
2012: 162 million Euros/2011: 166 million Euros.
Sales shaving care products – women and men
2012: 109 million Euros/2011: 110 million Euros.

The assortment of shaving care products, aftershaves and preshaves was under a strong price and interest margin pressure. The market volume decreased by 1.8 % to 271 million Euros.

OTHER BEAUTY CARE PRODUCTS*

Million €

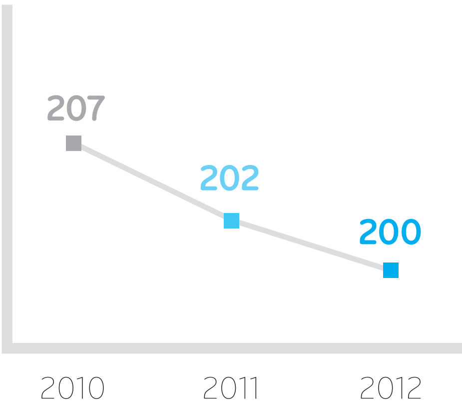


In 2012, this category grew with a slight asset of 0.7 % to 449 million Euros. Depilatories were the main drive of this growth; an increase by 4.3 % up to 154 million Euros. The second strongest growth within this group was found in baby care products; their growth increased to 142 million Euros, by 3.1 %. Foot care products underwent a minus growth by 4.0 %. The market volume sunk to 153 million Euros.

*Foot care products, depilatories and baby care products without shampoo, bath and shower preparations, soaps

LIGHT DUTY LAUNDRY DETERGENTS

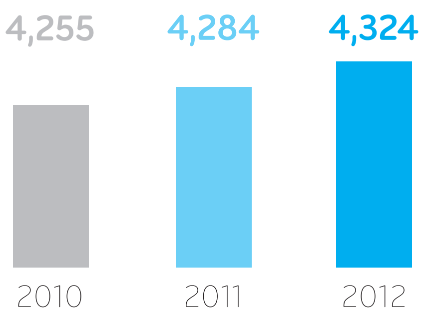
Million €



Light duty laundry detergents sales decreased by 0.8 % down to 200 million Euros, in 2012. Hereby the sales drop turned out to be less than the previous year with 2.6 %; in 2010 the sales were 207 million Euros.

Home Care Products Market Germany 2010–2012

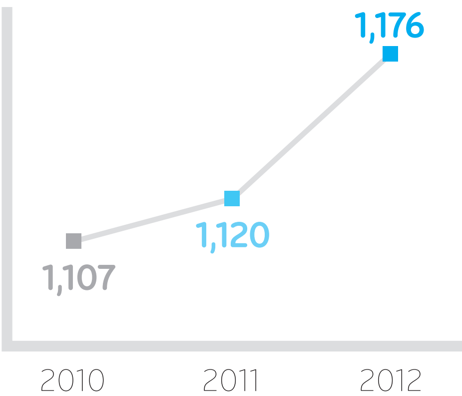
Million € Retail Sales Prices



In the reporting year 2012, the total market for home care products grew by 0.9 % up to 4,324 million Euros. 1.7 billion packages of individual home care products are sold annually in Germany[1)]. For these products, in Germany, were spent 53 Euros per capita per year, an increase of 1 Euro compared to the prior year.

HEAVY DUTY LAUNDRY DETERGENTS

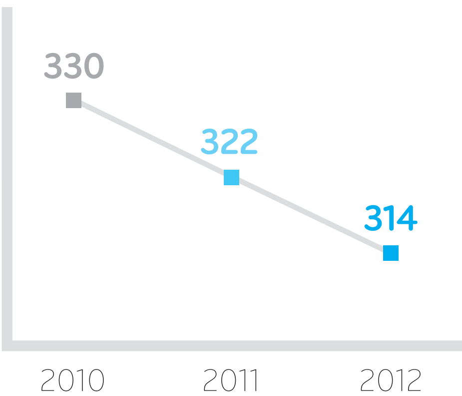
Million €



Heavy duty laundry detergents are the most important sub-segment in this segment, with a volume of 1,176 million Euros. The share within the total market of home care products lies at over 25 %. Furthermore, this category contributed significantly to the continuing sales development in home care, with an asset of 5 % (equivalent to 56 million Euros). This asset can be traced down to the new impulses in liquid concentrates and successful innovations.

LAUNDRY ADDITIVES*

Million €

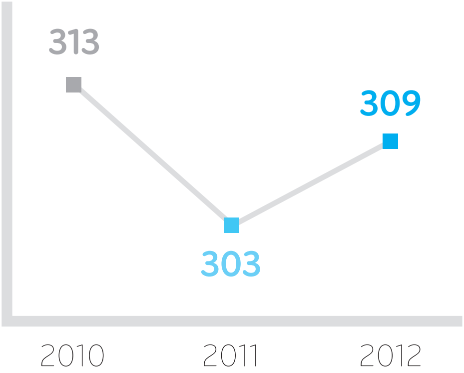


*Stain removers, water-proofing products, pre-wash additives, soaking agents, bleaches, starches, ironing aids, dye and dye removers

The laundry additives market was not able to keep the level of 2011, decreasing by 2.6 % to 314 million Euros. The declining trend of the previous year continued throughout 2012. Despite increased actions by washing additives and textile care products, the decline within bleaching/stain removers could not be balanced out.

FABRIC CONDITIONERS

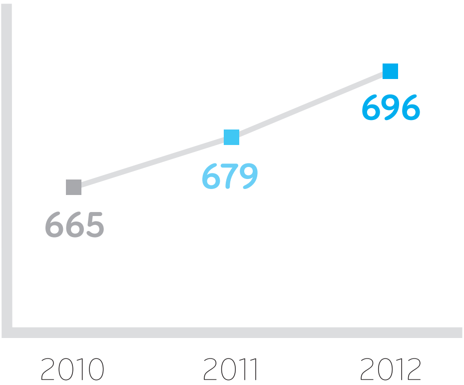
Million €



Fabric conditioners reached an asset of 2 %, marking a trend reversal compared to the previous year. This equates a growth of 309 million Euros. A significant contributor were the sales gained through promotions.

DISHWASHING DETERGENTS

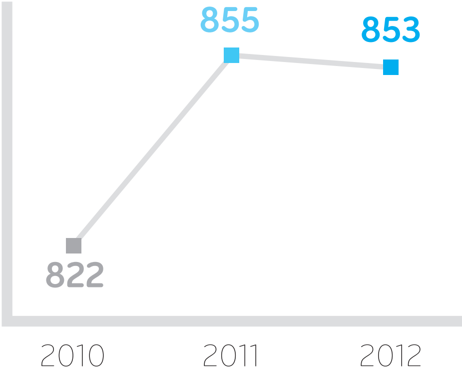
Million €



Once again, the dishwashing detergents market developed positively, with a growth of 2.5 %. The growth of 17 million Euros to 696 million Euros can be traced back to private labels for hand dishwashing detergents.

HARD SURFACE CLEANERS

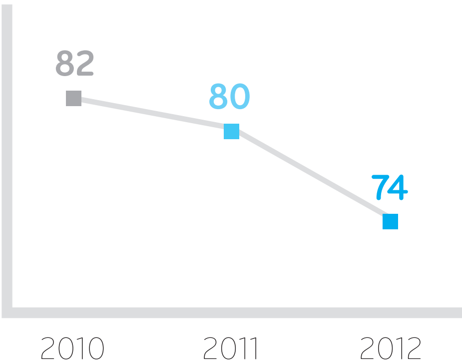
Million €



Roughly 20% of the home care products market was realised through the hard surface cleaners. Therefore this product category is the second most important pillar for home care products. There was a slight decrease by 0.2 % to 853 million Euros, prohibiting a positive asset as in the previous year (3.9 %).

FURNITURE, FLOOR AND CARPET CLEANERS

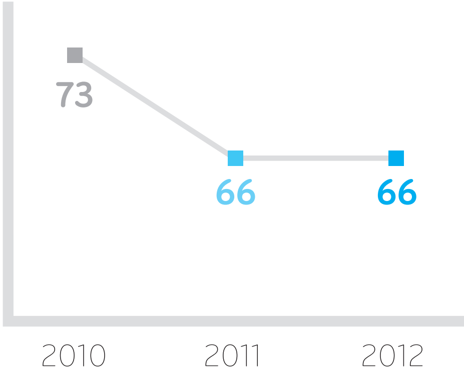
Million €



Furniture, floor and carpet cleaners sales dropped significantly in 2012. The market decreased to 74 million Euros. This equates to a minus of 7.1 %.

LEATHER CARE PRODUCTS

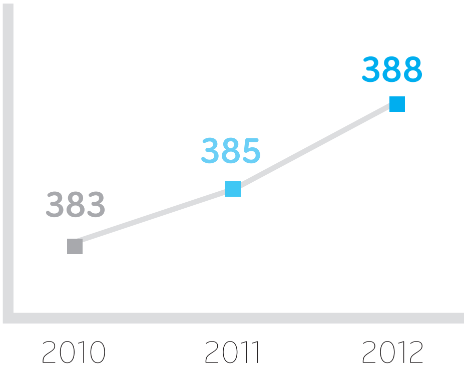
Million €



Leather care products were able to maintain the level from the previous year. The market remained unchanged at 66 million Euros.

AIR FRESHENERS AND HOUSEHOLD INSECTICIDES

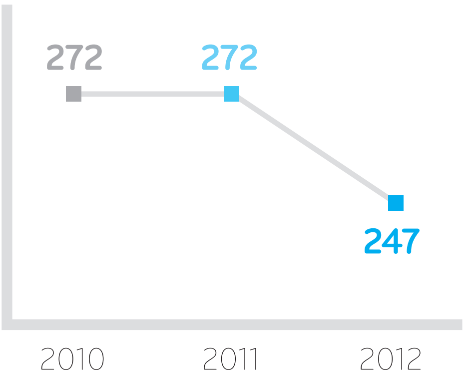
Million €



The air fresheners and household insecticides market grew slightly by 0.6 % to 388 million Euros. Interesting return opportunities opened up for air fresheners (through higher priced aerosols and electric suspenders), whereas household insecticides depended on strong weather conditions and failed to develop successfully in 2012.

AUTOMOTIVE CARE

Million €



The automotive care products market suffered under seasonal special items. Bad weather in the summer months lead to a reduction of 9 % (the strongest decline in the total market). Sales crashed to 247 million Euros.

Market Conditions

The market conditions in the year 2012 were marked by a series of special items. A significant drugstore chain became insolvent, leading to grave changes on the sales quantity front and to a market consolidation, strongly affecting home care products. Consumers chose their preferred shopping location for beauty care products according to the consultation quality and attractive merchandising. Drugstores made up the most important channel of distribution for beauty care products, with 43.8 %. Drugstores were very popular among consumers; this reflects in the increase in market share. The consumer markets (starting at a size of 800 square meters), were able to increase their market share from 3.8 % to 15.7 %, due to improved merchandising and development of their assortment. Department stores, warehouses, and hard-discounters lost market share. 10 % of beauty care products were sold in pharmacies.

Consumer markets are the dominating channel of distribution for home care products, with more than one third of the total sales. With 26 %, drugstores are the second most important channel for selling home care products, despite a clear decline in the number of stores around the country. As already seen with the beauty care products, the negative trend for hard-discounters continued throughout 2012, with a sales share of 19 %.

The sale through Cash&Carry markets grew under proportionally in comparison with the total market, but over proportionally per piece.

The sales in the traditional food retailing grew proportionally to the market, but remained under 5 % of the total market in terms of its sales meaning.

Future Prospects 2013

Despite an ongoing recession in most European economies, Germany was able to record a positive growth of 0.7 % in 2012. The growth rate of 0.8 % (an estimate published by the expert advisory board in November 2012) for the year 2013, will be fuelled by the national demand, instead of export demand (as was the case in 2012). This is where the risks lie concerning the declining international demand. An increasing precaution amongst consumers, lead to a strong purchase hesitation and price sensibility in 2012.

In the year 2013, economy and politics have to face augmenting challenges. The foreign commerce needs to stand strong in a difficult environment, and all hope lies primarily on national demand. The initiated energy reversal and increased raw materials prices make the production in Germany more expensive, while an increase in purchase hesitation should affect the demand negatively. The cyclical dynamics will become weaker in the second half of the year.

With these facts in mind, IKW is expecting a difficult total market environment and an increase in the fight for market share in the mature consumer market. The latter would lead to an intensification of the price competition, with growing shares of action merchants in most product categories. In 2012, private labels lost in some product categories. Consequently, in 2013, it is expected that private labels exercise pressure on the brand name product industry, especially in light of the purchase hesitation.

It will depend on the innovative capacity of IKW's members, whether it will be possible to continue the growth successes from the previous year (and maintain beauty care's and home care's secure positions on the market). IKW is cautiously optimistic and predicts an asset of 0.5 % for beauty care and home care products in 2013.

1) SymphonyIRI Group, Duesseldorf
2) GfK Gesellschaft fuer Konsumforschung, Nuremberg (Society for Consumer Research)

Medium-sized Businesses

Medium-sized businesses have a special standing at IKW. Two conferences happen annually for medium-sized businesses exclusively, during which relevant economic topics are intensively assessed. Key aspects of the March 2012 Spring Conference were the chances and risks of internationalization for medium-sized businesses. The Fall Conference focused on the change of advertising of medium-sized businesses, induced largely by the increased use of social media.

Trade Fairs Abroad

IKW has been promoting its members to interact cross-nationally on an international level since the mid-90s. Part of this is the coordination of private contributions of IKW member companies at foreign fairs, as well as the application and implementation of the IKW foreign fairs (these have been accepted by the foreign fair program of the German Federal Ministry of Economics). The foreign fair program is useful for the small firm sector in terms of realizing growth outside German boarders.

IKW applies for subsidies, through the exhibition committee and fair committee of the German Economy (IKW is a member of the latter), at the Federal Ministry of Economics, for the fair participation of medium-sized businesses (members of IKW) at fairs outside of the EU. The so-called German Pavilions enable firms to present themselves and their products at individual company stands. They are hereby integrated into the infrastructure of a German community stand and can advertise with the well appreciated quality promise “Made in Germany”. Furthermore, they profit from extensive assistance and guidance, as well as a mutual information and service point on-site.

The firm presentation is flanked by a broad portfolio of accompanying supportive measures: press conferences, incentive events for fair goers, audio visual advertising material, customer attraction, and visits of German representatives to the fair booths. Additionally, an online platform serves to connect exhibitors and the press at: www.german-pavilion.de.

IKW is currently active at the trade fairs in Dubai, Abu Dhabi, Hong Kong, Shanghai, and Moscow. Additionally, IKW organizes fair initiatives on a private enterprise basis, for the foreign market in India. Mumbai and New Delhi will be added to the above list of trade fairs, acknowledged by the federal foreign fair program.

The implementation of the content of the new EC Cosmetics Regulation, effective since July 11, 2013, is the focal point of the work done in the beauty care sector.

An important topic of the regulation is the safety assessment of cosmetic products, described in more detail than before in Annex I of the regulation. The EU Commission did not publish a guideline for the annotation of Annex I yet. The qualifications of the persons who are entitled to conduct the safety assessment are specified in the regulation. Interdisciplinary knowledge is necessary for competent assessment of safety of cosmetic products. The DGK, German Association for Scientific and Applied Cosmetics, together with IKW, offers advanced training courses for safety assessors in German and English (see www.safetyassessor.info).

Another focus is on the claim substantiation of cosmetic products that always needs to be justified and in no way mislead the consumer. The EC Cosmetic Regulation was complemented by another regulation with common criteria. These concern truthfulness, evidential support, proof, honesty, fairness and the necessity to enable the consumer to make a well-founded decision based on the information about the products.

Cosmetic products have a high level of safety and compatibility. Nevertheless, even under correct use, individual intolerances, such as minor skin irritations or allergic reactions, can occur. According to a survey done by IKW since 1976, there are only 1.3 cases of health-related intolerances per 1 million sold cosmetic product packages. The very rare case of a serious undesirable effect, e. g. such a one which needs to be treated in a hospital, should be reported, according to the new EC Cosmetic Regulation – this process was named Cosmetovigilance. The European Commission published guidelines and standardized report forms regarding this topic on the internet.

Furthermore, all products need to have been registered at the Cosmetic Products Notification Portal (CPNP).

The EC Cosmetic Regulation contains numerous additional regulations, such as for nano materials, CMR substances, positive lists and banned substances and many more. Furthermore, labelling requirements in the German language, are established.

Further emphasis in this sector lies on the dialogue with other institutions. Further information for producers and distributors of cosmetic products in Germany can be found on the homepage: www.schoenheitspflege.org.

LEGAL REGULATIONS

For detergents and maintenance products, the following legal regulations are especially important:

- Detergents Regulation (EC) No. 648/2004
- Chemicals Regulation (EC) No. 1907/2006 (“REACh”)
- Regulation on Classification, Labelling and Packaging (EC) No. 1272/2008
- Biocidal Poducts Regulation (EU) No. 528/2012
- German Food, Feed and Commodities Act

Because of recent changes to the Detergents Regulation, the phosphor content of laundry and automatic dishwashing detergents will be limited, if they are intended for private use. While such laundry detergents are basically phosphate free in Germany since the mid 1980s, phosphate is still a major substance of content in automatic dishwashing detergents. However, in Germany the percentage of phosphate from automatic dishwashing detergents in the sewage water is very low, less than 10 %. Furthermore, 90 % of phosphate from household sewage water is eliminated, due to the access to 3-levelled purification plants in Germany. Further information regarding legal regulations is available here: www.haushaltspflege.org.

FORUM WASCHEN

On the dialogue platform FORUM WASCHEN (“FORUM WASHING”), founded by IKW in 2001, the following groups work together: consumer associations, environment associations, agencies, ministeries, science and producers of domestic appliances and wash and cleaning detergents. The abstract term “Sustainability” is explained using the example of washing and cleaning, and consumer relevant information is developed, for example as “Six Golden Rules” for washing, drying, doing dishes, and cleaning within the household (available in English here: www.forum-waschen.de).
In the year 2012, FORUM WASHING became an official project for the World Decade for Education for Sustainable Development of the UN, for the timespan from 2013 to 2014.

The consumer information “Allergies and Irritations – do Washing and Cleaning Detergents play a Role?” was compiled with significant contribution from the German Association for Allergies and Asthma (DAAB), stating that allergic reactions to washing and cleaning detergents are very rare. Furthermore, washing and cleaning help significantly to reduce allergens at home.

PRODUCT SAFETY

The home care sector of IKW has been conducting surveys since 2007, asking its member companies (selling detergents and maintenance products to private consumers in Germany) about registered intolerances. In the period between 2006 and 2011 9.5 billion packages were sold and the following case data was registered:

- Skin Irritations
  - Described plausibly by the consumer: 2,419
  - Medically confirmed: 73
- Allergies
  - Inquiries by Doctors: 37
  - Medically confirmed cases: 22

These numbers reflect the high safety status of detergents and maintenance products for private consumers.

ORDINARY MEMBERS

A

ABTSWINDER
NATURHEILMITTEL GMBH & CO. KG
www.abtswinder.de

ACCENTRA
KOSMETIK ACCESSOIRES GMBH
www.accentra.de

ADA COSMETICS INTERNATIONAL GMBH
www.ada-cosmetics.com

AHAVA COSMETICS GMBH
www.ahava.de

AKZENT DIRECT GMBH –
NAILS, BEAUTY & MORE
www.akzent-direct-gmbh.com

ALBAAD DEUTSCHLAND GMBH
www.albaad.com

ALESSANDRO INTERNATIONAL GMBH
www.alessandro-international.de

ALEX COSMETIC GMBH
www.alex-cosmetic.de

ALMAWIN
REINIGUNGSKONZENTRATE GMBH
www.almawin.de

ALMIRALL HERMAL GMBH
www.hermal.de

ALSITAN GMBH
www.alsiroyal.de

ALVA NATURKOSMETIK GMBH
www.alva.de

AMWAY GMBH
www.amway.de

ANIKA CHEM.-PHYSIKAL. ANALYSEN
UND KOSMETIK GMBH
www.anika-cosmetics.de

JEAN D'ARCEL COSMÉTIQUE
GMBH & CO. KG
www.jda.de

ARTDECO COSMETIC GMBH
www.artdeco.de

ASAM GMBH & CO. BETRIEBS KG –
IRIS-COSMETIC
www.asam-cosmetic.de

ASHYNP GMBH

AUWA-CHEMIE GMBH
www.auwa.de

AZETT GMBH & CO. KG
www.azett.de

B

DR. BABOR GMBH & CO. KG
www.babor.de

BAKU CHEMIE GMBH
www.baku-chemie.de

BASTIAN-WERK GMBH
www.bastian-werk.de

BAYER VITAL GMBH –
GESCHÄFTSBEREICH CONSUMER CARE
www.bayervital.de

BB MED. PRODUCT GMBH
www.bb-kalkar.de

BCG BADEN-BADEN
COSMETICS GROUP AG
www.bcg-cosmetics.de

BCM KOSMETIK GMBH
www.bcm-kosmetik.de

BEAUTY & CARE AG
www.beauty-care-ag.com

BEAUTYCOM GMBH
www.beautycom.biz

BEAUTYSPA
SERVICEGESELLSCHAFT MBH
www.beautyspa.de

DR. BECHER GMBH
www.becherdr.de

WALTER BECKER GMBH & CO. KG
www.becker-chemie.de

BEGAPINOL DR. SCHMIDT GMBH
www.begapinol.de

BEIERSDORF AG
www.beiersdorf.de

DR. BELTER COSMETIC
BELCOS COSMETIC GMBH
cosmetic@belter.de

BENEVI MED GMBH & CO. KG
www.benevi.com

BERGLAND-PHARMA
GMBH & CO. KG – NATURHEILMITTEL
info@bergland.de

BEROMIN GMBH
www.beromin.com

EMIL BIHLER CHEM. FABRIK
GMBH & CO. KG
www.emil-bihler.de

BIO ENERGO W. LOHMANN GMBH
www.bioenergo.de

BIO-GEN MILCHSERUM
MARKETING GMBH
www.biogen-online.com

BIO-DIÄT-BERLIN GMBH
www.bio-diaet-berlin.de

BIOMARIS GMBH & CO. KG
www.biomaris.com

BIRKEN AG
www.birken.eu

BO COSMETIC GMBH
www.bo-cosmetic.de

BODE CHEMIE GMBH
www.bode-chemie.de

BODY COSMETICS
INTERNATIONAL GMBH
www.body-international.de

BÖRLIND GESELLSCHAFT FÜR
KOSMETISCHE ERZEUGNISSE MBH
www.boerlind.com

BOMBASTUS-WERKE AG
www.bombastus.de

APOTHEKER WALTER BOUHON GMBH
www.frei-hautpflege.de

HILDEGARD BRAUKMANN KOSMETIK
GMBH & CO. KG
www.hildegard-braukmann.de

BRAUNS-HEITMANN GMBH & CO. KG
www.brauns-heitmann.de

BUCK-CHEMIE GMBH
www.buck-chemie.de

BUDICH INTERNATIONAL GMBH
www.budich.de

BÜBCHEN-WERK EWALD HERMES
PHARMAZEUTISCHE FABRIK GMBH
www.buebchen.de

C

CARAMBA CHEMIE GMBH & CO. KG
www.caramba.de

CARE_FULL COLOURS
KOSMETIK PRODUKTIONS GMBH
www.carefullcolours.de

CAUDALIE DEUTSCHLAND GMBH
www.caudalie.com

CC-DR. SCHUTZ GMBH
www.dr-schutz.com

CENTRALIN-GESELLSCHAFT KIRCHER
CHEMIE GMBH & CO. KG
info@centralin.de

CHANEL GMBH
www.chanel.de

CHIARA AMBRA
COSMETIC & HEALTH PRODUCTS GMBH
www.chiara-ambra.de

CMC COSMETIC PRODUKTIONS-GMBH
www.cmc-cos.de

CMI COSMEDI GESELLSCHAFT FÜR
KOSMETISCHE PRODUKTE MBH
www.cmi-cosmedi.de

COLEP ZÜLPICH GMBH
www.colep.com

COLGATE-PALMOLIVE GMBH
www.colgate.de

COLOMER GERMANY GMBH
www.colomer.de

COMBE PHARMA
ZWEIGNIEDERLASSUNG DEUTSCHLAND
DER COMBE INTERNATIONAL LTD.
www.combe-pharma.de

COMFREY GMBH
www.ihrlich.de

COMPES COSMETIC GMBH & CO. KG –
DIE KOSMETIKMACHER
www.kosmetikmacher.de

HANS CONZEN KOSMETIK GMBH
www.glynt.com

COSIMED GMBH
www.cosimed.de

COSMETIC SERVICE GMBH
www.cosmetic-service.com

COSMOTRADE GMBH
www.cosmotrade.de

COSNOVA GMBH
www.cosnova.com

COSPHARCON ENTWICKLUNGS-
GESELLSCHAFT FÜR KOSM. U.
PHARMAZ. FORMULIERUNGEN MBH
info@cospharcon.de

COTY BEAUTY –
A DIVISION OF COTY GERMANY GMBH
www.coty.com

COTY PRESTIGE –
A DIVISION OF COTY GERMANY GMBH
www.lancaster-beauty.com

CREVIL COSMETICS GMBH
www.crevil.de

CROLDINO SCHNEIDER E. K.
www.croldino.de

D

DALLI-WERKE GMBH & CO. KG
www.dalli-group.com

RUDOLF DANKWARDT GMBH
www.ruda.de

DELTA PRONATURA
DR. KRAUSS & DR. BECKMANN KG
www.delta-pronatura.de

DENTAL-KOSMETIK GMBH & CO. KG
www.dental-kosmetik.de

DERMAPHARM AG
www.dermapharm.de

DESOMED DR. TRIPPEN GMBH
www.dr-trippen.de

DEUTSCHE CHEFARO PHARMA GMBH
www.deutsche-chefaro.de

LVMH PARFUMS & KOSMETIK GMBH
DIVISION DIOR

DOETSCH GRETHER AG
www.doetschgrether.ch

DOMAL-WITTOL
WASCH- UND REINIGUNGSMITTEL GMBH
www.domal-wittol.com

DRECO WERKE WASCH- UND
KÖRPERPFLEGEMITTEL GMBH
vertrieb@dreco-werke.de

DREITURM GMBH
www.dreiturm.de

DUESBERG MEDICAL GMBH
www.duesberg-medical.de

E

LINDE ECKSTEIN GMBH & CO. KG
info@eckstein-kosmetik.de

ECO COSMETICS GMBH & CO. KG
www.eco-cosmetics.com

ECOLAB DEUTSCHLAND GMBH
www.ecolab.com/de

FERDINAND EIMERMACHER
GMBH & CO. KG
www.eimermacher.de

EINSZETT AUTOPFLEGESYSTEME
WERNER SAUER GMBH & CO.
www.einszett.de

ELKADERM GMBH PROFESSIONELLE
HAARKOSMETIK
www.elkaderm.de

ENZIAN SEIFEN GMBH & CO. KG
www.enzian-seifen.de

EPI-COS GMBH
www.epi-cos.de

ERDAL-REX GMBH
www.erdalrex.de

ERLACOS GMBH
www.erlacos.com

ETOL GESUNDHEITSPFLEGE- UND
PHARMAPRODUKTE GMBH
www.etol.de

ETRE BELLE COSMETICS-VERTRIEB
GMBH
www.etre-belle.de

EURO VITAL PHARMA GMBH & CO. KG
www.eurovitalpharma.de

EURODOR GMBH
www.eurodor.com

EURO-FRIWA GMBH
www.eurofriwa.de

EVONIK INDUSTRIES AG –
STOKO SKIN CARE
www.stoko.com

GEBR. EWALD GMBH
www.ewaldsolutions.de

J. G. EYTZINGER GMBH –
COSMETIC DIVISION
www.gold-cosmetica.com

F

A. W. FABER-CASTELL
COSMETICS GMBH
www.fc-cosmetics.de

PIERRE FABRE DERMO
KOSMETIK GMBH
www.avene.de

FASERIT GMBH
www.faserit.de

FING'RS (DEUTSCHLAND) GMBH
www.fingrs.de

FIT GMBH HIRSCHFELDE
www.fit.de

DR. FÖRSTER GMBH
www.drfoerster.de

FREY-COSMETIC R. FREY –
INH. JÜRGEN FREY
www.frey-cosmetic.de

FRIEDRICH FROHNE GMBH
www.friedrich-frohne.de

G

GABA GMBH
www.gaba-dent.de

G & B HANDELSGESELLSCHAFT MBH
www.g-b-warehouse.eu

GECHEM GMBH & CO. KG
www.gechem.de

GEKA GMBH
www.geka-world.com

EDUARD GERLACH GMBH
CHEMISCHE FABRIK
www.gehwol.de

GINNO GMBH
www.ginno.de

GLAXOSMITHKLINE CONSUMER HEALTH-
CARE GMBH & CO. KG
www.gsk-consumer.de

GLOBAL COSMED GMBH
www.globalcosmed.de

M.E.G. GOTTLIEB DIADERMA-HAUS
GMBH + CO. KG
www.diaderma.de

DR. GRANDEL GMBH
www.grandel.de

GW COSMETICS GMBH
www.gwcosmetics.at

H

HEINRICH HAGNER GMBH & CO.
www.chh-cosmetic.de

HAKA KUNZ GMBH
www.haka.de

PAUL HARTMANN AG
www.hartmanngruppe.info

HAUS SCHAEBEN GMBH & CO. KG
www.schaebens.de

ROSEL HEIM PRODUKTIONS-GMBH
www.rosel-heim.de

HEITLAND & PETRE
INTERNATIONAL GMBH
www.heitland.com

HELAGO-PHARMA GMBH
www.helago.de

HENKEL AG & CO. KGAA
www.henkel.de

HEPP GMBH & CO. KG
www.hepp-direkt.de

HERBACIN COSMETIC GMBH
www.herbacin.com

HERMES ARZNEIMITTEL GMBH
www.hermes-arzneimittel.com

HESSE & VOORMANN GMBH
info@hesse-voormann.de

HIRTLER SEIFEN GMBH
www.hirtler.com

DR. HOBEIN (NACHF.) GMBH –
MED. HAUTPFLEGE
www.eubos.de

CARL HOERNECKE
CHEMISCHE FABRIK GMBH & CO. KG
www.hoernecke.de

HOLLYWOOD NAILS GMBH
www.hollywood-nails.de

ARNOLD HOLSTE WWE. GMBH & CO. KG
www.holste.de

HORMOCENTA KOSMETIK GMBH
www.hormocenta-kosmetik.de

I

I.P.A. COSMETICS GMBH
www.i-p-a.de

IC INDIVIDUAL COSMETICS
JÜRGEN STEUER E. K.
www.individual-cosmetics.com

ICHTHYOL-GESELLSCHAFT CORDES,
HERMANNI & CO. (GMBH & CO.) KG
www.ichthyol.de

ICS INNOVATIVE CARE SYSTEMS
ANDERNACH GMBH
www.scsworld.de

IGS AEROSOLS GMBH
www.igsaerosols.com

IMPERIAL KOSMETIK & PARFUMS GMBH
www.ayer-cosmetics.de

INNOVATE GMBH
www.innovate-de.info

INTER-DERMA-COSMETIC GMBH
www.idc-cosmetic.com

INTERCO COSMETICS GMBH
www.interco.de

INTERLAC GMBH
www.interlac.de

INTER-UNION TECHNOHANDEL GMBH
www.inter-union.de

J

JAFRA COSMETICS GMBH & CO. KG
www.jafra.de

JANSSEN COSMETICS GMBH
www.janssen-cosmetics.com

JEMAKO PRODUKTIONS-
GESELLSCHAFT MBH
www.jemako.com

JOB COSMETICS GMBH
www.job-cosmetics.de

RUBIE'S DEUTSCHLAND GMBH
JOFRIKA COSMETICS
www.jofrika.de

S.C. JOHNSON BAMA GMBH
info@scj-bama.de

SC JOHNSON GMBH
www.scjohnson.de

JOHNSON & JOHNSON GMBH
www.jnjgermany.de

JOJO-HAIRCOSMETICS GMBH
www.jojo-haircosmetics.de

JUST INTERNATIONAL AG
www.just.ch

K

ALFRED KÄRCHER GMBH & CO. KG
www.kaercher.com

KAJ CHEMIETECHNIK GMBH & CO. KG
www.kaj-chemietechnik.de

KALLIPAREIA COSMETIC INTERNATIONAL
GMBH – DALTON, BEAUTÉ DE LA MER
www.dalton-cosmetic.com

KANEBO COSMETICS
DEUTSCHLAND GMBH
www.kanebo.de

KAO GERMANY GMBH
www.kpss-hair.com

M. KAPPUS GMBH & CO.
www.kappus-seife.de

HANS KARRER GMBH
www.hans-karrer.de

MARY KAY COSMETICS GMBH
www.marykay.de

KAYMOGYN GMBH
www.deumavan.com

KHK GMBH
www.khkgmbh.com

EMIL KIESSLING GMBH
www.emil-kiessling.de

KIRCHBERGER KOSMETIK GMBH
www.horst-kirchberger.de

KLAPP COSMETICS GMBH
www.klapp-cosmetics.com

KLOSTERFRAU BERLIN GMBH
www.klosterfrau.de

KLOSTERMANN GMBH
info@klostermann-produktion.com

KMS-GROUP MANAGEMENT GMBH
www.hair-haus.de

KNEIPP-WERKE KNEIPP-MITTEL-
ZENTRALE GMBH & CO. KG
www.kneipp.de

KOKO GMBH & CO. KG
www.dermaviduals.de

KOSMAN AG

KOSMETIK KONZEPT GMBH
www.kosmetik-konzept.eu

KRÄUTERHAUS SANCT BERNHARD KG
www.kraeuterhaus.de

CHEMISCHE FABRIK
KREUSSLER & CO. GMBH
www.kreussler.com

KRYOLAN GMBH
www.kryolan.com

RICHARD KÜHN GMBH –
CHEMISCHE FABRIK
www.richard-kuehn.de

KURZ GMBH –
BLEISTIFTFABRIK & COSMETICS
www.kurz-cosmetics.de

L

LA MER COSMETICS AG –
LABORATORIUM FÜR MEERESKOSMETIK
www.la-mer.com

LA PRAIRIE GROUP AG
www.laprairiegroup.ch

LABORATOIRE LABOTHENE COSMETIQUE
GMBH & CO.
www.labothene.de

LADY ESTHER KOSMETIK GMBH
www.ladyesther.com

LANGGUTH COSMETIC GMBH
www.langguth-cosmetic.de

ESTÉE LAUDER COMPANIES GMBH
www.esteelauder.de

LAVERANA GMBH & CO. KG
www.lavera.de

POUR LEGART GMBH –
SOLUTIONS FOR COSMETICS
www.pourlegart.de

RUDOLF LENHART GMBH & CO. KG –
FABRIK FÜR CHEM.-TECHN.
UND KOSMETISCHE ERZEUGNISSE

LEOVET DR. JACOBY GMBH & CO. KG
www.leovet.de

LETI PHARMA GMBH
www.leti.de

LI-IL GMBH ARZNEIBÄDER –
ARZNEIMITTEL
www.li-il.com

DR. RUDOLF LIEBE NACHF.
GMBH + CO. KG
www.drliebe.de

LINDA WASCHMITTEL GMBH & CO. KG
www.linda-werke.de

LIPOMAIDSAN HIRSCHBERG
COSMETIC-PRODUKTIONS GMBH
www.hirschberg-cosmetic.com

LIQUI - TEC GMBH
info@liqui-tec.de

LOBA GMBH & CO. KG
www.loba.de

LOGOCOS NATURKOSMETIK AG
www.logocos.de

LONG-TIME-LINER
CONTURE MAKE UP GMBH
www.long-time-liner.com

L'ORÉAL DEUTSCHLAND GMBH
www.loreal.de

LORNAMEAD GMBH
www.lornamead.de

LR HEALTH & BEAUTY SYSTEMS GMBH
www.lrworld.com

FRANZ LÜTTICKE GMBH –
KOSM. SPEZIALPRÄPARATEFABRIK
info@luetticke.de

LUHNS GMBH
www.luhns.de

LUSH GMBH
www.lush-shop.de

LYSOFORM DR. HANS ROSEMANN GMBH
www.lysoform.de

M

JOSEF MACK GMBH & CO. KG
www.mack-natur.de

MACON MEERESCOSMETIC
PRODUKTIONS- UND VERTRIEBS GMBH

MADAME NANETTE COSMETIC GMBH
www.madame-nanette.de

MÄURER & WIRTZ GMBH & CO. KG
www.m-w.de

MAG COSMETICS GMBH
www.mag-cosmetics.de

MAHA COSMETICS & BEAUTY CARE
GMBH & CO. KG
www.maha-cosmetics.com

MANN & SCHRÖDER GMBH
www.mann-schroeder.de

MAXIM MARKENPRODUKTE
GMBH & CO. KG
www.maxim-markenprodukte.de

MBR MEDICAL BEAUTY RESEARCH GMBH
www.mbr-cosmetics.com

MCBRIDE CE

MEDILINE GMBH

MEDSKIN SOLUTIONS DR. SUWELACK AG
www.medskin-suwelack.com

CHARLOTTE MEENTZEN
KRÄUTERVITAL KOSMETIK GMBH
www.meentzen.de

MEERWASSER KOSMETIK
FRANZISKA TEEBKEN GMBH
www.meerwasser.de

MELITTA EUROPA GMBH & CO. KG –
GESCHÄFTSBEREICH
HAUSHALTSPRODUKTE
www.melitta.de

MELLERUD CHEMIE GMBH
www.mellerud.de

MELVO GMBH
www.melvo.com

MENZERNA POLISHING COMPOUNDS
GMBH & CO. KG
www.menzerna.com

MERCK KGAA
www.merck.de

MERZ CONSUMER CARE GMBH
www.merz.de

MESSING & KEPPLER
ABFÜLLBETRIEB GMBH
www.messing-keppler.de

MEYER CHEMIE GMBH & CO. KG
www.meyer-chemie.de

MIDI PETER ZIELKE
www.savon-du-midi.de

MKS - MARKEN KOSMETIK SERVICE
GMBH & CO. KG
www.mks-cos.de

MLV MARKENZEICHEN- UND LIZENZVER-
WALTUNGS GMBH
glysolid@t-online.de

MUSSLER COSMETIC PRODUCTION
GMBH & CO. KG
www.mussler.de

N

NELE KOSMETIK GMBH
www.nele-kosmetik.com

NEO COS SERVICE GMBH –
KOSMETIKPRODUKTION
www.neocos.com

NEUBOURG SKIN CARE GMBH & CO. KG
www.neubourg.de

NEUMOND - DÜFTE DER NATUR GMBH
www.neumond.de

NÖLKEN HYGIENE PRODUCTS GMBH
www.noelken.de

NOVARTIS CONSUMER HEALTH GMBH
www.novartis-consumerhealth.de

O

OTTO OEHME GMBH
www.oehme-lorito.de

OLYMP GMBH & CO. KG
www.olymp.de

OMEGIN DR. SCHMIDGALL GMBH
www.omegin.com

ONE DROP ONLY
CHEM.-PHARM. VERTRIEBS-GMBH
www.onedroponly.de

ORO-PRODUKTE MARKETING
INTERNATIONAL GMBH
www.oro-marketing.de

OROCHEMIE GMBH + CO. KG
www.orochemie.de

ORPIL CHEMIE GMBH
www.orpil.de

OTTO COSMETIC GMBH
www.otto-cosmetic.de

P

PACOS GMBH
PATINA COSMETIC SERVICE
www.pacos-gmbh.de

PALMERS GERMANY GMBH & CO. KG
www.palmers-shop.com

PARICO COSMETICS GMBH
www.parico-cosmetics.de

PCC SE
www.pcc.eu

PETRA HAUSHALTS- UND
INDUSTRIEREINIGUNGSMITTEL GMBH
www.petra-chemie.de

PFEIFFER CONSULTING GMBH
www.pfeiffer-consulting.com

PETER GREVEN PHYSIODERM GMBH
www.pgphysio.de

PINO
PHARMAZEUTISCHE PRÄPARATE GMBH
www.pinoshop.de

PLANOL GMBH
www.planol.de

PLOCHINA CHEMIE WEISS GMBH

POLIBOY-WERK
EMIGHOLZ & BRANDT GMBH
www.poliboy.de

POLYSOM FORSCHUNGS GMBH

POLYSTONE-CHEMICAL GMBH
www.polystone-chemical.de

THE POWDER COMPANY AG
www.thepowdercompany.com

PPM COSMETIC GMBH
ppmpusch@web.de

PRECODERM GMBH
www.precoderm.com

PRIMAVERA LIFE GMBH
www.primaveralife.com

PROCTER & GAMBLE
MANUFACTURING COLOGNE GMBH
www.pg.com

PROCTER & GAMBLE SERVICE GMBH
www.de.pg.com

PROKOS GMBH ENTWICKLUNG UND
PRODUKTION VON KOSMETIK
www.prokosgmbh.com

PROMARCON
OPERATING MARKETING GMBH
www.promarcon.de

PROMIX COSMETICS
DIETER SCHULZE E. K.
www.promix.de

PUDOL CHEMIE GMBH & CO. KG
www.pudol.de

R

URSULA RATH GMBH
www.rath.de

RATS-APOTHEKE LOTHAR WISSEL E.K.

RAUE GMBH

RAUSCH (DEUTSCHLAND) GMBH

REAMIN GMBH
reamin@t-online.de

RECKITT BENCKISER
DEUTSCHLAND GMBH
www.reckittbenckiser.de

REINEX-CHEMIE GMBH & CO. KG
www.reinexchemie.de

REPACK KOSMETIKSERVICE GMBH
www.repackgmbh.de

RETTERSPITZ GMBH – HEILMITTEL
UND KÖRPERPFLEGEPRÄPARATE
www.retterspitz.de

REVIDERM AG
www.reviderm.de

RIEMSER ARZNEIMITTEL AG
www.riemser.com

DR. RIMPLER GMBH
www.rimpler.de

ROBOTCHEMIE E. WEISCHENBERG
NACHF. GMBH & CO. KG
www.rcw.de

JEAN PIERRE ROSSELET COSMETICS AG
www.jp-rosselet.de

ROTTAPHARM | MADAUS GMBH
www.rottapharm-madaus.de

RUFIN COSMETIC GMBH
www.rufin.de

RZ CHEMIE GMBH –
REINIGUNGS- UND PFLEGESYSTEME
INDUSTRIEPARK KOTTENFORST
www.rz-systeme.de

S

SALZENBRODT GMBH & CO. KG
www.collonil.com

SANDERSTROTHMANN GMBH
www.sanderstrothmann.de

DR. B. SCHEFFLER NACHF.
GMBH & CO. KG

SCHLADITZ MILWA GMBH
www.milwa-piador.de

CHEMIE- UND KOSMETIKFABRIK
SCHMEES GMBH & CO. KG
www.schmees-kosmetik.de

L. A. SCHMITT GMBH
www.schmitt-cosmetics.com

WERNER SCHNEIDER GMBH
www.kosmetik-toelz.de

DR. SCHNELL CHEMIE GMBH
www.dr-schnell.de

WALTHER SCHOENENBERGER PFLAN-
ZENSAFTWERK GMBH & CO. KG
www.schoenenberger.com

DR. MED. CHRISTINE SCHRAMMEK KOS-
METIK GMBH & CO. KG
www.schrammek.de

DR. SCHRÖDER COSMETICA
GMBH & CO. KG
www.dr-schroeder-cosmetica.de

SCHÜLKE & MAYR GMBH
www.schuelke.com

SCHWAN-STABILO COSMETICS
GMBH & CO. KG
www.schwancosmetics.com

SEBAPHARMA GMBH & CO. KG
www.sebamed.de

SEEGER WASCH- UND
REINIGUNGSMITTEL GMBH
info@seeger-balingen.com

DIE SEIFENFABRIK
INHABER THOMAS DÖPKE E. K.

SERVICOS AG
www.servicos.ch

SHISEIDO DEUTSCHLAND GMBH
www.shiseido.de

SINGER KOSMETIK GMBH
www.singer-kosmetik.de

SODASAN WASCH- UND REINIGUNGSMITTEL GMBH
www.sodasan.com

SOGLIO-PRODUKTE AG
www.soglio-produkte.ch

SONAX GMBH
www.sonax.de

SONETT OHG
www.sonett.eu

SOTIN CHEMISCHE UND TECHNISCHE PRODUKTE GMBH & CO. KG
www.sotin.de

SPECIAL COSMETICS EURL
info@specialcosmetics.com

SPEICK NATURKOSMETIK WALTER RAU GMBH & CO. KG – SPEICKWERK
www.speick.de

DR. SPILLER BIOCOSMETIC GMBH
www.dr-spiller.com

SPINNRAD GMBH
www.spinnrad.de

SPIRIG PHARMA GMBH
www.spirig-pharma.de

SPORTO-MED. GMBH
www.sporto-med.de

SPRING KOSMETIK GMBH & CO. KG
www.spring-kosmetik.de

STADA ARZNEIMITTEL AG

STERN-WASCHMITTEL GMBH
www.sternwaschmittel.de

STRAUB GMBH
www.straub-cosmetics.de

SÜDSALZ GMBH
www.suedsalz.de

SWISS INDUSTRIES GMBH DIVISION MIFA DETERGENTS
www.mifa.ch

SYSTEMKOSMETIK GMBH
www.systemkosmetik.de

SZAIDEL COSMETIC GMBH
www.szaidel-cosmetic.de

T

TEMMENTEC AG
www.temmentec.ch

DR. THEISS NATURWAREN GMBH
www.naturwaren-theiss.de

THURN PRODUKTE GMBH & CO. KG
www.thurn-produkte.com

TINTI GMBH & CO. KG
www.tinti.eu

TITANIA FABRIK GMBH
www.titania-fabrik.de

TOL COSMETIK GMBH
www.tol-cosmetik.de

TONDEO WERK GMBH
www.tondeo.de

TROLL COSMETICS GMBH

TROSANI COSMETICS GMBH
www.trosani.de

TUNAP INDUSTRIE CHEMIE GMBH & CO. PRODUKTIONS KG
www.tunap-consumerproducts.com

U

ULRIC DE VARENS GMBH
www.ulric-de-varens.de

UNILEVER DEUTSCHLAND GMBH
www.unilever.de

V

VAN DAM BODEGRAVEN B. V. VERTRIEBSBÜRO MÜLHEIM

VITA-COS-MED KLETT-LOCH GMBH
www.thymuskin.de

PAUL VOORMANN GMBH
www.paul-voormann.de

VORWERK ELEKTROWERKE GMBH & CO. KG
www.vorwerk.de

W

WACHSFABRIK SEGEBERG GMBH
www.wachsfabrik.de

DR. O. K. WACK CHEMIE GMBH
www.wackchem.com

WADI GMBH – ETHERISCHE ÖLE VON PROF. WABNER
www.etherischeoele.de

WAGENER & CO. GMBH
www.wagener-co.de

WALA HEILMITTEL GMBH
www.wala.de

WAREG VERPACKUNGS-GMBH

WASCHMITTELWERK GENTHIN GMBH
www.ww-genthin.de

WECKERLE GMBH
www.weckerle.com

OSCAR WEIL GMBH
www.oscarweil.de

WELEDA AG
www.weleda.de

WELLA – ZN DER PROCTER & GAMBLE GMBH
www.wella.de

WELLNESS-PROMOTION GMBH & CO. KG
www.wellness-promotion.com

AUGUST WENCKE OHG INDUSTRIECHEMIE
info@august-wencke.de

WEPOS CHEMIE GMBH
www.wepos-chemie.de

WERNER & MERTZ GMBH
www.werner-mertz.de

WEYERGANS HIGH-CARE AG
www.high-care.de

WIDDER GMBH & CO. KG – CHEMISCHE FABRIK
www.widder.eu

LOUIS WIDMER GMBH
www.louis-widmer.com

WIGO CHEMIE GMBH
www.wigo.de

WILD BEAUTY AG – JOHN PAUL MITCHELL SYSTEMS GERMAN DISTRIBUTION
www.paul-mitchell.de

WILDE COSMETICS GMBH
www.wilde-cosmetics.com

WILKINSON SWORD GMBH
www.wilkinson.de

WINATUR HAARKOSMETIK GMBH & CO. KG
www.winatur.de

WINTERHALTER GASTRONOM GMBH
www.winterhalter.de

DR. KURT WOLFF GMBH & CO. KG
www.alcina.de

Y

YOUR OWN BRAND GMBH
www.yourownbrand.de

YVES ROCHER GMBH
www.yves-rocher.de

Z

ZELLAEROSOL GMBH
www.zellaerosol.de

ZSB VERPACKUNG GMBH
www.zsb.info

ZSCHIMMER & SCHWARZ GMBH & CO. KG – CHEMISCHE FABRIKEN
www.zschimmer-schwarz.com

CORRESPONDING MEMBERS

BASF SE
www.basf.com

BERG + SCHMIDT GMBH & CO. KG
www.berg-schmidt.de

BIESTERFELD SPEZIALCHEMIE GMBH – LIFESCIENCE COSMETIC
www.biesterfeld-spezialchemie.com

BRUNO BOCK CHEMISCHE FABRIK GMBH & CO. KG
www.brunobock.de

CREMER OLEO GMBH & CO. KG
www.cremer-care.de

DHW DEUTSCHE HYDRIERWERKE GMBH – RODLEBEN
www.dhw-ecogreenoleo.de

DOW CORNING GMBH
www.dowcorning.com

DROM FRAGRANCES GMBH & CO. KG
www.drom.com

DSM NUTRITIONAL PRODUCTS EUROPE LTD.
www.dsmnutritionalproducts.com

ELEMENTIS GMBH
www.elementis-specialties.com

C. H. ERBSLÖH GMBH & GO. KG
www.cherbsloeh.com

GATTEFOSSÉ (DEUTSCHLAND) GMBH
www.gattefosse.com

GENENCOR INTERNATIONAL B.V.
www.genencor.com

S. GOLDMANN GMBH & CO. KG
www.gold-mann.de

KYOWA HAKKO EUROPE GMBH
www.kyowa.eu/daiichi

LANXESS DEUTSCHLAND GMBH
www.lanxess.com

LEHMANN & VOSS & CO. KG
www.lehvoss.de

LONZA COLOGNE GMBH
www.lonza.com

MANI GMBH
www.mani-gmbh.com

NORDMANN, RASSMANN GMBH
www.nrc.de

RAHN AG
www.rahn-group.com

RCP RANSTADT GMBH
www.rcp-ranstadt.com

ROVI COSMETICS INTERNATIONAL GMBH
www.rovicosmetics.de

SACHTLEBEN CHEMIE GMBH
www.sachtleben.de

SASOL GERMANY GMBH
www.sasolgermany.de

SCHILL + SEILACHER GMBH
www.schillseilacher.de

SEIDEL GMBH & CO.
www.seidel.de

SYMRISE AG
www.symrise.com

CONTACT

IKW The German Cosmetic, Toiletry, Perfumery and Detergent Association
Mainzer Landstrasse 55
60329 Frankfurt am Main
Germany
info@ikw.org
www.ikw.org